

## **Choosing the correct Trade Sector in ORA**

### **Trade Sector**

The term "trade sector" is used in a generic manner and is equivalent to the term "category of trade" under the Weights and Measures Act and regulations. Selecting the trade sector requires attention to the establishment's customers in order to determine if the transactions are of a retail or wholesale nature. Also, the product can determine the trade sector.

During my ORA paperwork audit, I found two common mistakes, the difference between wholesale and retail trade & selecting the correct trade sector.

#### **1- The definitions below explain the difference between wholesale and retail trade**

**Retail trade:** Direct sale of goods on the basis of measure to the public (consumers).

**Wholesale trade:** Sale of goods in large quantities on the basis of measure to businesses, hotels or institutions. This includes sales to businesses that will resell these commodities to other businesses such as retailers who repackage them for direct sale to consumers.

**2- Selecting the correct trade sector in ORA.** The biggest one is DEF most of you put DEF as 1801 petroleum retail which is wrong, DEF is Chemical and goes under 1099 trade sector. We have to go back and change/correct all the certificate in ORA for past 4 years. Make sure to put 1099 for DEF for all your current and future DEF examinations. Accreditation department will do the corrections for past certificates.

Below is some of the trade sector we use in our business and attached is the complete trade sector table.

### **Trade sectors and subsectors**

#### **1801 Petroleum retailers (M)**

Meters used in the retail sale of:

- transportation fuel (e.g. gas and diesel)
- lube oil (directly into a motor vehicle crankcase)
- liquid alternative fuels (e.g. hydrogen and ethanol)
- petroleum products metered from multi-purpose bulk fuel trucks which crossover into other trade subsectors (e.g. 0601 and 1809)

Subject to mandatory examinations: Yes, All devices used in this trade subsector

#### **1099 Other chemical products**

Other chemical products not already listed in this trade sector, such as diesel exhaust fluid (DEF).

Subject to mandatory examinations: No.

#### **1813 Airports (M)**

Meters used for the retail sale of fuel at airports to refuel aircraft.

Subject to mandatory examinations: Yes, All devices used in this trade subsector.

#### **1899 Other retail petroleum industries (M)**

Devices used to weigh or measure in the retail trade of liquid refined petroleum products and liquid alternative fuels not already listed in this trade sector.

Subject to mandatory examinations: Yes, All devices used in this trade subsector.